

January 18, 2007

To whom it may concern:

It is with great pleasure that I recommend the services of Sean Leonard and his team at S.L. Leonard & Associates. Sean and his team are currently assisting us in the management of 12 projects—both in pre-development and construction—that total 700 affordable housing units. The projects have a total budget of \$350 million.

Cabrillo hired Sean to help our growing organization improve operations between the development and construction management staff. Sean identified the areas that needed improvement and provided a productive course of action to rectify the issues.

Sean's expertise has been invaluable in helping our staff keep our projects on track. Our six project managers learned a great deal from observing his work style and demeanor. As a role model, Sean taught them how to empower themselves to take charge, obtain supervisor support, plan and execute meetings, and follow up on action items. His strong work ethic and vast experience inspired our project managers.

We are very happy with the work that Sean and his team have done and look forward to continuing to work with them in the future.

Sincerely,



Rodney Fernandez
Executive Director
Cabrillo Economic Development Corporation

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